



2018 SAM AWARDS

Entry Information Sheet



Please indicate the category for which you will be submitting an entry, or entries, and then complete the information below.

Sales Manager of the Year – Entry Fee \$60.00

<input type="checkbox"/>	Sales Manager of the Year
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Judgment Criteria

All entries will be judged on the quality and innovativeness of sales training programs, difficulty/obstacles in achieving sales goals and sales performance, as well as involvement in the industry in the Northern Kentucky area.

Entry Requirements

Candidate must be employed by a builder with responsibility for management of at least two sales people other than themselves in the Northern Kentucky area. Submit a photo of the candidate (close-up, head and shoulder format preferred), clearly labeled with the person’s first and last name to jessica@buildersnky.com. Submit the entry form, which must be typewritten and validated by the employer or supervisor, and include documented results of individual achievement within the Northern Kentucky area. Companies are encouraged to enter candidates. Photos must be marked according to entry preparation procedures.

Candidate _____

Company _____

E-mail of individual completing this form _____

Phone _____

Address _____

Validated by _____

Title _____

Total company 2018 sales volume _____

Total company 2018 sales _____

Candidate sales performance (area of candidate responsibility within the company only):

2018 dollar sales volume _____

Number of sales _____

2018 closing volume _____

Number of closings _____

Number of sales people supervised _____

List primary responsibilities _____
